



Transforming people, process, and technology
through enterprise performance

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3EP provides **enterprise performance management consulting** to the financial services and healthcare industries by aligning people, process, and technology to strategy.

What critical strategic and operational questions do we help organizations answer?

Strategic: Are we doing the right things (Profitability Analysis)?

- Are we offering the right products and services to the right customers at the right price?
- Do we know which products, customers, line of business, and distribution channels are the most profitable and which are the least?
- Are we able to analyze the root causes of poor financial performance in each of our product lines, customers, or lines of business?

Operational: Are we doing things right (Cost Analysis)?

- Do we know the true cost of performing business functions and activities across the company for the purpose of accurate planning, budgeting, cost control, and outsourcing decisions?
- Do our business processes add value to the right products and the right customers?
- Does our organization have the capability to accurately predict costs, profits, and resource requirements associated with changes in production volumes, organizational structures, and costs of resources?

*"When performance is measured, it is improved.
When performance is measured and reported,
it is accelerated".*

